2017 Elkhart County Wage and Benefit Summary





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Information in this summary has been extracted from the 2017 Elkhart County Wage and Benefit Report. This year the full report has additional health insurance benefit information companies could consider for the future.

A full "Report" is available in pdf format to purchase for only \$99.00. Email your request for a copy of the full report to: <u>edc@elkhartcountybiz.com</u>.

If you would like to participate in the 2018 Wage and Benefit Survey, please email <u>edc@elkhartcountybiz.com</u> to have your name added to the list. An announcement will be sent on the new survey at the end of April. The survey will be open from May 1, 2018 to June 8, 2018. If you participate in the full survey, you will receive a complimentary copy of the full report.



Wages

| | wages | | Converted to Annual Salary | | |
|----------------------------|------------------------------------------------|--------------|----------------------------|--------------|--------------|
| Category | Position | # of workers | Min Rate Avg | Act Rate Avg | Max Rate Avg |
| Administrative | General Manager / President | 80 | \$110,951 | \$144,191 | \$179,755 |
| | Director of Human Resources | 25 | \$70,263 | \$80,974 | \$87,289 |
| | Director of Engineering | 22 | \$109,937 | \$123,951 | \$136,331 |
| | Vice President of Sales | 32 | \$139,573 | \$148,118 | \$155,292 |
| | Director of Procurement | 14 | \$109,824 | \$116,333 | \$124,679 |
| Finance | Chief Financial Officer | 28 | \$147,576 | \$163,731 | \$183,040 |
| | Controller | 38 | \$79,335 | \$90,629 | \$101,109 |
| | Credit Manager | 7 | \$63,673 | \$67,547 | \$74,830 |
| | Accountant | 46 | \$46,514 | \$52,732 | \$63,289 |
| | Accounts Payble/Receivable Clerk | 83 | \$33,280 | \$37,440 | \$41,600 |
| Human Resources | HR Generalist | 28 | \$45,838 | \$51,164 | \$57,532 |
| | Recruitment Specialist | 19 | \$42,956 | \$49,067 | \$61,253 |
| | Training and Development Specialist | 14 | \$51,639 | \$58,005 | \$62,760 |
| Maintenance and Repair | Maintenance Mechanic | 141 | \$37,440 | \$45,760 | \$52,000 |
| Medical Professionals | Nurse, Manager / Unit Director | 18 | \$69,305 | \$90,297 | \$113,266 |
| | Nurse, Registered | 572 | \$47,840 | \$60,320 | \$79,040 |
| Office Support | Data Entry Clerk | 29 | \$22,880 | \$27,040 | \$35,360 |
| | Executive Secretary / Administrative Assistant | 68 | \$32,927 | \$40,760 | \$49,518 |
| | Mail Clerk | 24 | \$22,880 | \$27,040 | \$35,360 |
| | Receptionist | 93 | \$22,880 | \$27,040 | \$33,280 |
| Production | CNC Machinist | 128 | \$27,040 | \$37,440 | \$45,760 |
| | Group Leader | 446 | \$39,520 | \$45,760 | \$52,000 |
| | Materials Manager | 17 | \$60,420 | \$68,825 | \$77,325 |
| | Production Manager / Foreman | 95 | \$52,985 | \$63,119 | \$75,671 |
| | Purchasing Manager | 17 | \$66,698 | \$74,673 | \$80,763 |
| | Quality Control Manager | 24 | \$64,747 | \$76,678 | \$84,547 |
| Sales and Customer Service | Advertising/Marketing/Public Relations Manager | 40 | \$46,569 | \$54,905 | \$63,632 |
| | Call Center Manager | 18 | \$58,597 | \$67,994 | \$75,621 |
| | Call Center Team Leader | 12 | \$43,672 | \$46,275 | \$51,616 |
| | Customer Service/Telephone Representative | 214 | \$31,200 | \$37,440 | \$54,080 |
| | Order and Billing Clerk | 41 | \$31,200 | \$37,440 | \$41,600 |
| | Product Specialist | 33 | \$40,757 | \$51,198 | \$61,433 |
| | Sales Manager / Supervisor | 78 | \$66,435 | \$87,718 | \$117,317 |
| Technical | Computer Programmer | 32 | \$49,160 | \$57,615 | \$74,369 |
| | Electrical Engineer | 27 | \$56,982 | \$76,775 | \$100,640 |
| | Engineer (Not Otherwise Specified) | 98 | \$55,459 | \$71,815 | \$95,676 |
| | Engineering Manager | 27 | \$81,595 | \$95,208 | \$100,593 |
| | Chief Information Officer | 13 | \$109,117 | \$126,770 | \$148,943 |
| | Industrial Engineer | 7 | \$61,830 | \$69,783 | \$77,890 |
| | Manufacturing Engineer | 37 | \$53,893 | \$65,748 | \$81,389 |
| | Mechanical Engineer | 15 | \$62,516 | \$75,381 | \$88,870 |
| | Network and Computer Systems Administrator | 21 | \$58,567 | \$66,911 | \$77,009 |
| | System Analyst | 55 | \$59,999 | \$72,674 | \$99,356 |
| Transportation | Driver, Truck Light or Delivery Services | 62 | \$31,200 | \$35,360 | \$41,600 |



Wages

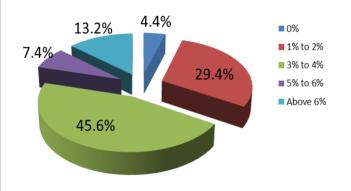
| | | | Converted to Hourly Rate | | | |
|----------------------------|------------------------------------------------|--------------|--------------------------|--------------|--------------|--|
| Category | Position | # of workers | Min Rate Avg | Act Rate Avg | Max Rate Avg | |
| Construction | Construction Laborer | 9 | \$13 | \$16 | \$22 | |
| | Electrician | 37 | \$19 | \$20 | \$24 | |
| Finance | Bill and / or Account Collector | 37 | \$15 | \$19 | \$21 | |
| | Payroll Clerk | 19 | \$18 | \$21 | \$25 | |
| Housekeeping | Housekeeper / Cleaner | 107 | \$10 | \$11 | \$15 | |
| | Janitor | 46 | \$13 | \$15 | \$18 | |
| Human Resources | Benefits Specialist | 8 | \$25 | \$27 | \$28 | |
| | Human Resources Manager | 33 | \$28 | \$33 | \$37 | |
| Legal Professionals | Attorney | 33 | \$30 | \$34 | \$37 | |
| | Paralegal | 116 | \$13 | \$15 | \$23 | |
| Maintenance and Repair | Maintenance Mechanic, Motor Vehicle | 31 | \$17 | \$21 | \$26 | |
| | Manager of Mechanics, Installers and Repairers | 63 | \$23 | \$27 | \$38 | |
| Medical Professionals | Counselor / Human Service Worker | 100 | \$18 | \$23 | \$26 | |
| | Medical Assistant | 21 | \$12 | \$15 | \$19 | |
| | Radiological Technologist and Technician | 20 | \$20 | \$24 | \$33 | |
| Office Support | Administrative Service Manager | 2 | \$33 | \$39 | \$45 | |
| | Office Manager | 22 | \$20 | \$26 | \$34 | |
| | Secretary | 72 | \$12 | \$14 | \$17 | |
| Production | Assembler, skilled | 904 | \$15 | \$19 | \$24 | |
| | Assembler, unskilled | 415 | \$12 | \$14 | \$16 | |
| | Buyer / Purchasing Agent | 102 | \$22 | \$27 | \$35 | |
| | Manual Machinist | 121 | \$13 | \$15 | \$19 | |
| | Mold Maker | 38 | \$24 | \$27 | \$30 | |
| | Operations / Plant Manager | 74 | \$35 | \$41 | \$53 | |
| | Painting / Spraying Machine Operator | 57 | \$13 | \$16 | \$19 | |
| | Plastic Processing Machine Operator | 156 | \$12 | \$14 | \$15 | |
| | Production Control Worker | 166 | \$14 | \$15 | \$16 | |
| | Tool and Die Maker | 12 | \$18 | \$21 | \$23 | |
| | Quality Control Inspector / Tester | 170 | \$14 | \$16 | \$19 | |
| | Welder, Cutter, Solderer and / or Brazer | 207 | \$16 | \$18 | \$20 | |
| Sales and Customer Service | Sales Representative / Account Executive | 240 | \$20 | \$31 | \$47 | |



Wages

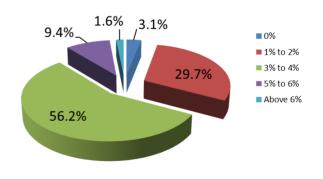
| | | | Convei | ted to Hour | ly Rate |
|------------------------------------|--------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Category | Position | # of workers | Min Rate Avg | Act Rate Avg | Max Rate Avg |
| Technical | CAD Technician | 42 | \$17 | \$23 | \$26 |
| | Computer Support Specialist | 19 | \$19 | \$22 | \$25 |
| | Estimator | 4 | \$20 | \$23 | \$27 |
| | Graphic Designer | 19 | \$20 | \$23 | \$27 |
| | IT Support Specialist | 5 | \$21 | \$22 | \$24 |
| | Laboratory / Engineering Technician | 17 | \$19 | \$21 | \$25 |
| | Technical Support Specialist | 12 | \$19 | \$24 | \$27 |
| Transportation & Material Handling | Driver, Truck Heavy and Tractor-Trailer | 143 | \$15 | \$18 | \$21 |
| | Heavy Equipment/Forklift Operator | 101 | \$14 | \$16 | \$18 |
| | Inventory Control Coordinator | 55 | \$13 | \$16 | \$19 |
| | Picker and Packer | 185 | \$12 | \$14 | \$16 |
| | Shipping, Receiving and / or Traffic Clerk | 104 | \$13 | \$16 | \$18 |
| | Supervisor / Manager of Material Movers | 24 | \$22 | \$25 | \$30 |
| | Transportation, Storage and Distribution Manager | 18 | \$31 | \$35 | \$38 |

Wage Increases in 2017



Average Wage Increase in 20173.7%Typical Wage Increase in 20173.0%

Wage Increases in 2018



| Average Wage Increase in 2018 | 3.0% |
|-------------------------------|------|
| Typical Wage Increase in 2018 | 2.9% |



Benefits

| | Life | Insurance* | |
|--|------|------------|--|
|--|------|------------|--|

| Life insurance offered | 87% |
|-------------------------------------------------------------------|-----|
| Employees are eligible for coverage in 1 to 30 days (% yes) | 24% |
| Employees are eligible for coverage in 1 to 3 months (% yes) | 65% |
| Employees are eligible for coverage in 3 to 6 months (% yes) | 11% |
| Employees are eligible for coverage in 6 months to 1 year (% yes) | 0% |
| Employees are eligible for coverage after 1 year (% yes) | 0% |
| Flat amount of insurance coverage (% yes) | 72% |
| Salary percentage (% yes) | 48% |

Pension*

| Traditional pension plan offered (% yes) | 8% |
|--------------------------------------------------------|------|
| Pension average monthly employee contributions (% yes) | 29% |
| At what age does an employee become eligible? | 63.7 |

401(k)/403(b)*

| 401(k) or 403(b) or similar plans offered (% yes) | 94% |
|-------------------------------------------------------------------|-----|
| Employees are eligible for coverage in 1 to 30 days (% yes) | 25% |
| Employees are eligible for coverage in 1 to 3 months (% yes) | 23% |
| Employees are eligible for coverage in 3 to 6 months (% yes) | 19% |
| Employees are eligible for coverage in 6 months to 1 year (% yes) | 13% |
| Employees are eligible for coverage after 1 year (% yes) | 20% |
| What percentage of earnings may an employee pay into the fund? | 62% |
| Does company make a matching contribution to the fund? | 18% |
| What % of employee's contribution does company match? | 24% |
| Match guaranteed (% yes) | 66% |
| Match intended (% yes) | 42% |

Training*

| 65% |
|-----|
| 44% |
| 14% |
| 19% |
| 9% |
| 14% |
| 66% |
| 86% |
| 79% |
| 82% |
| |



Benefits

Health Insurance*

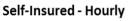
| Organization offers health insurance (% yes) | 90% |
|------------------------------------------------------------------------------|-----|
| Organization offers health coverage for family members (% yes) | 90% |
| Organization considering dropping health coverage in the coming year (% yes) | 0% |

Health Savings Accounts or Health Reimbursement Account*

| Organization offers only HSA or HRA plans (% yes) | 24% |
|------------------------------------------------------|-----|
| Organization offers optional HSA or HRA plan (% yes) | 40% |

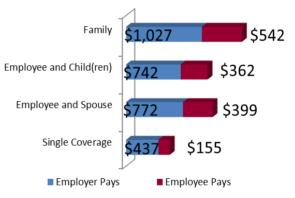
Wellness*

| Does organization offer wellness incentives (% yes) | 35% |
|-----------------------------------------------------|-------|
| Average amount that may be earned | \$819 |

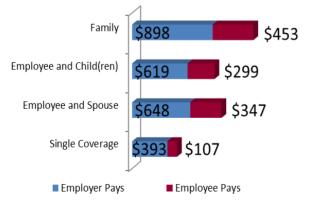




Self-Insured - Salaried



High Deductible Insurance - Hourly



High Deductible Insurance - Salaried



*Averages Between Hourly and Salary

2017 Wage & Benefit Summary



Benefits

Self Insurance*

| Employees are eligible for coverage in 1 to 30 days (% yes) | 24% |
|-------------------------------------------------------------------------------------|---------|
| Employees are eligible for coverage in 1 to 3 months (% yes) | 60% |
| Employees are eligible for coverage in 3 to 6 months (% yes) | 16% |
| Organization offers coverage to family members (% yes) | 93% |
| Employee pays monthly for employee only | \$139 |
| Employee pays monthly for spouse | \$358 |
| Employee pays monthly for child(ren) | \$330 |
| Employee pays monthly for family | \$509 |
| Employer pays monthly for employee only | \$448 |
| Employer pays monthly for spouse | \$761 |
| Employer pays monthly for child(ren) | \$726 |
| Employer pays monthly for family | \$992 |
| Annual deductible per person | \$1,868 |
| Annual deductible per family | \$3,795 |
| If costs are split between organization, and employee, what is the organization's % | 40% |
| Average copay for routine office visits | \$25 |
| Maximum out of pocket expenses per employee | \$3,950 |
| Maximum out of pocket expenses per family | \$7,292 |

Indemnity*

| Employees are eligible for coverage in 1 to 30 days (% yes) | 42% |
|-------------------------------------------------------------------------------------|---------|
| Employees are eligible for coverage in 1 to 3 months (% yes) | 50% |
| Employees are eligible for coverage in 3 to 6 months (% yes) | 8% |
| Employees are eligible for coverage after one year | 0% |
| Organization offers coverage to family members (% yes) | 83% |
| Employee pays monthly for employee only | \$199 |
| Employee pays monthly for spouse | \$556 |
| Employee pays monthly for child(ren) | \$478 |
| Employee pays monthly for family | \$757 |
| Employer pays monthly for employee only | \$309 |
| Employer pays monthly for spouse | \$501 |
| Employer pays monthly for child(ren) | \$484 |
| Employer pays monthly for family | \$809 |
| Annual deductible per person | \$2,300 |
| Annual deductible per family | \$5,000 |
| If costs are split between organization, and employee, what is the organization's % | 20% |
| Maximum out of pocket expenses per employee | \$4,800 |
| Maximum out of pocket expenses per family | \$9,600 |



Benefits

Dental Insurance*

| Dental plan offered | 90% |
|--------------------------------------|---------|
| Orthodontia coverage | 79% |
| Employee covered after 1 to 30 days | 23% |
| Employee covered after 1 to 3 months | 66% |
| Employee covered after 3 to 6 months | 11% |
| Annual Deductible | \$39 |
| Annual benefit single coverage | \$1,176 |
| Annual benefit family coverage | \$1,505 |
| Employee pays monthly employee only | \$19 |
| Employee pays monthly spouse | \$41 |
| Employee pays monthly child(ren) | \$49 |
| Employee pays monthly family | \$67 |
| Employer pays monthly employee only | \$8 |
| Employer pays monthly spouse | \$18 |
| Employer pays monthly child(ren) | \$19 |
| Employer pays monthly family | \$27 |
| Preventive cost covered (%) | 97% |
| Basic cost covered (%) | 75% |
| Major cost covered (%) | 51% |

Vision Insurance*

| Vision plan offered | 76% |
|--------------------------------------|------|
| Employee covered after 1 to 30 days | 22% |
| Employee covered after 1 to 3 months | 65% |
| Employee covered after 3 to 6 months | 13% |
| Employee pays monthly employee only | \$7 |
| Employee pays monthly spouse | \$13 |
| Employee pays monthly child(ren) | \$15 |
| Employee pays monthly family | \$21 |
| Employer pays monthly employee only | \$2 |
| Employer pays monthly spouse | \$3 |
| Employer pays monthly child(ren) | \$4 |
| Employer pays monthly family | \$5 |

Drug Screening*

| Percent of companies requiring drug tests for all new hires | 80% |
|-------------------------------------------------------------------|-----|
| % of companies where employees who fail drug screen are dismissed | 66% |



Benefits

Paid Time Off*

| 7 |
|----|
| 1 |
| 2 |
| 5 |
| 9 |
| 17 |
| 24 |
| |

Personal Days*

| Paid Personal days offered (% yes) | 39% |
|----------------------------------------------------|-----|
| How many personal days offered annually? (average) | 7 |
| Employees are eligible in 1 to 30 days (% yes) | 28% |

Bereavement Leave*

| Bereavement leave offered | 92% |
|------------------------------------------------|-----|
| Employees are eligible in 1 to 30 days (% yes) | 62% |
| Number of funeral days offered per year | 3 |

Sick Days*

| Paid sick days offered (% yes) | 22% |
|------------------------------------------------------|-----|
| Employees are eligible in 1 to 30 days (% yes) | 37% |
| Employees are eligible in 1 to 3 months (% yes) | 41% |
| Employees are eligible in 3 to 6 months (% yes) | 10% |
| Employees are eligible in 6 months to 1 year (% yes) | 6% |
| Employees are eligible after 1 year (% yes) | 6% |
| Number of sick days offered per year | 6 |
| Maximum days accumulated | 28 |

Paid Vacation Days*

| Vacation days offered (% yes) | 82% |
|--------------------------------------------------------------|-----|
| Number of vacation days offered in first year | 9 |
| Number of years service to be eligible for 5 days | 1 |
| Number of years service to be eligible for 10 days | 2 |
| Number of years service to be eligible for 15 days | 6 |
| Number of years service to be eligible for 20 days | 14 |
| Number of years service to be eligible for more than 20 days | 29 |



Benefits

Jury Duty*

| Compensation offered (% yes) | 75% |
|----------------------------------------|-----|
| Wages plus payment from court (% yes) | 40% |
| Wages minus payment from court (% yes) | 50% |
| Payment from court only (% yes) | 10% |

Holidays

| Christmas | 99% |
|------------------------|------|
| Christmas Eve | 56% |
| Columbus Day | 1% |
| Day after Thanksgiving | 72% |
| Election Day | 0% |
| Floating Holiday | 8% |
| Good Friday | 49% |
| Independence Day | 97% |
| Labor Day | 99% |
| Lincoln's Birthday | 0% |
| Memorial Day | 99% |
| MLK Day | 4% |
| New Years Day | 96% |
| New Years Eve | 27% |
| President's Day | 7% |
| Thanksgiving | 100% |
| Veterans' Day | 4% |
| Washington's Birthday | 0% |

Top four holidays employees have off



*Averages Between Hourly and Salary