



2019

ANNUAL REPORT



CHAIRMAN'S MESSAGE

2019 was another strong year for Elkhart County. Business Facilities ranked the Elkhart-Goshen Metropolitan Statistical Area (MSA) #1 in Manufacturing for Mid-Sized MSAs. Elkhart County was also ranked #4 in the country by the Walton Foundation's "Most Dynamic Metropolitans" study. Our community witnessed the grand opening of the Elkhart Health & Aquatics Center and the completion of the River District Apartments. Our local companies also made the national spotlight this year. For example, Janus Motorcycle represented Indiana at the White House for the third annual Made in America Product Showcase!



The Economic Development Corporation of Elkhart County (EDC) had a terrific year as well. The EDC continued to work closely with local companies to assist with their expansion needs. With around \$130M in new investment from these expansions, the industries around the county continues to show strength and growth. According to the RVIA, the RV Industry has a substantial impact on the economy in Indiana. It supports more than 126,000 Hoosier jobs, nearly 650 businesses, \$7.8 billion in wages, and \$3.1 billion in total taxes paid. The RV industry, along with the other diverse industries in our area, continue to make our community strong. The EDC also continued their partnership with Purdue MEP to host training classes. They've assisted over 150 companies with training needs and will continue to do so in 2020. A few unique classes offered this year were Six Sigma Green Belt, Principles of Lean Office, Cellular Flow, and Advanced Product Quality Planning.

As Chairman of the Board for the Economic Development Corporation of Elkhart County, I'm proud of what was accomplished in 2019 and I look forward to another strong year in 2020

Thank you for your support!

John Place

John Place
President, Ancon Construction

**Elkhart/
Goshen** #1
ranked
Manufacturing
for mid-sized
MSAs.

**Business Facilities Magazine,
July 24, 2019*

OUR MISSION

Create an economically vibrant community by:

- Recruiting, retaining and strengthening our economic base
- Being a catalyst for diversification, innovation and economic change

OUR VISION

The EDC will leverage our entrepreneurial spirit, expertise and regional resources to develop a more prosperous community through a diversified, resilient and knowledge-based economy.

OUR 2019 INVESTORS

1st Source Bank
 1st Source Foundation
 Agdia Incorporated
 Anabaptist Mennonite Biblical Seminary
 Ancon Construction
 ASC Industries
 ATC
 Barletta Boat Company
 Beer & Slabaugh Inc.
 Bennington Marine
 Berkshire Hathaway
 Boyd Corporation
 Builders Association of Elkhart County
 Business Development Corporation
 Cadet Construction, LLC
 Centier Bank
 Challenger Door
 Champagne Metals
 City of Elkhart
 City of Goshen
 City of Nappanee
 CommunityWide Federal Credit Union
 Crowe, LLP
 Culver Duck Farms, LLC
 D & W Incorporated
 Days Corporation
 Dave Carter & Associates
 Dec-O-Art
 DJ Construction
 Dometic
 DuMor Water

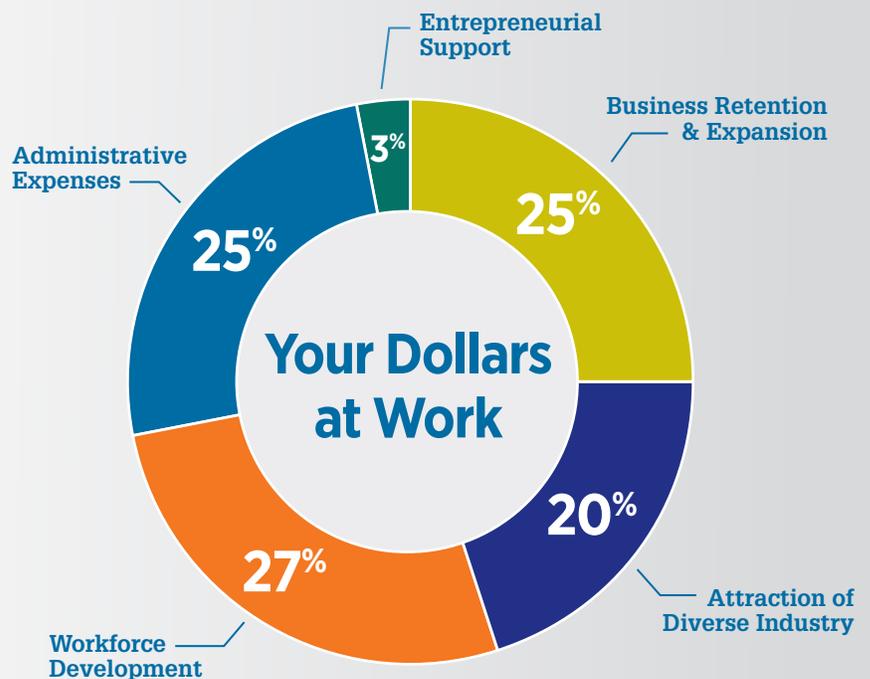
Dwyer Instruments
 Edward Jones/Ross M. Houglund
 Elkhart Chamber of Commerce
 Elkhart Clinic LLC
 Elkhart County Board of Realtors, Inc.
 Elkhart County Government
 Elkhart General Healthcare System
 Elkhart Plastics, Inc
 ET&T Enterprises
 Spherion
 First State Bank
 Final Phase Electric
 FM Stone Commercial
 Forest River, Inc.
 Forum Architects
 GDC, Inc.
 Gibson Insurance Group
 Genesis Products
 Global Link Distribution Corp
 Goshen Chamber of Commerce
 Goshen Stamping Company, Inc.
 Grand Design RV
 Great Lakes Forest Products, Inc.
 Greencroft Communities
 Green Stream Company
 Hampton Inn
 Hansen & Associates
 Hoke, Denise
 Hoogenboom-Nofziger Real Estate
 Hospice Foundation
 Indiana Michigan Power (AEP)

Indiana Plastics
 INOVA Federal Credit Union
 Insight Accounting Group
 Interra Credit Union
 InterCambio Express
 Investment Planning Associates, Inc.
 Ivy Tech Community College
 JA Wagner Construction, Inc.
 Jayco, Inc.
 Jenkins Automotive, Inc.
 Jones Petrie Rafinski (JPR)
 Kem Krest LLC
 KIB Electronics
 Kiel NA, LLC
 Kountry Wood Products |
 Kountry Cabinets
 Kruggel Lawton CPA
 Kuert Concrete, Inc.
 L&W Engineering, Inc.
 Lake City Bank
 LaVanture Products
 Lionshead Specialty Tire & Wheel, LLC.
 Majority Builders, Inc.
 Marbach, Brady & Weaver, Inc.
 Martin Brothers Contracting, Inc.
 Martin's Supermarket
 Mapletonics
 Maverick Packaging, Inc.
 Menno Travel Service
 Mid-City Supply Company, Inc.
 Middlebury Chamber of Commerce
 Mid-States Construction, Inc.
 Miller Monuments, Inc.
 Mutual Bank
 Nappanee Area Chamber of Commerce

Niblock Excavating and Asphalt
 NIPSCO (Northern Indiana
 Public Service Co.)
 Northland Corporation
 Nuway Construction
 Physicians Health Plan of
 Northern Indiana
 PNC Bank
 ProAir LLC
 PWI
 RC Industries
 Reith-Riley Construction Company, Inc.
 Reschcor
 Robert Weed Plywood Corporation
 RSM McGladrey, Inc.
 Salem Insurance Agency
 Satellite Industries
 Schrock Commercial
 Serim Research Group
 Utilimaster
 St. Joseph County Airport Authority
 Steel Dynamics
 SVO Group, Inc.
 Teacher's Credit Union
 Tenneco
 The Commodore Corporation
 Thor Industries
 Town of Bristol
 Town of Syracuse
 Town of Wakarusa
 Vista Manufacturing, Inc.
 Wakarusa Chamber of Commerce
 Walmart
 Welter Foundation
 WNDU TV



In 2019, our funds were used for programs that spurred diverse job creation and investment in Elkhart County and improved the perception of Elkhart County as an attractive destination to work, live and play.



EDC'S RESOURCES

We are a not-for-profit economic organization serving the community with the cities, towns, chambers of commerce, investor partners, and businesses of Elkhart County, Indiana.

We are known as the “Concierge to Elkhart County Industry.” Our primary objectives are the retention and expansion of local businesses, attraction of new businesses to Elkhart County, and local entrepreneurial development. Below is a listing of resources in our toolkit to assist the community in Economic Development:



Elkhart County Workforce Attraction and Development Programs

- Internships
- Apprenticeships
- Incumbent Worker Skills Enhancement
- Educational Attainment Opportunities
- Elkhartcountyworks.org
- Program Grants

Elkhart County

- Demographics
- Utilities and Infrastructure
- Process for Local Application of Incentives
- Elkhart County Wage & Benefits Survey

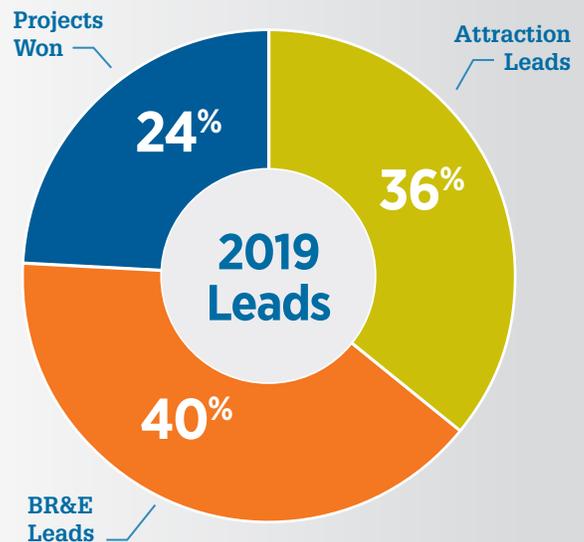
State of Indiana

- 2019 Cost of Doing Business
- 2019 Cost of Doing Business Midwest Comparison
- State Facts and Incentives
- Next Level Jobs
- Next Level Vets
- Indiana Procurement Technical Assistance Center

Federal Programs

- Trade Adjustment Assistance for Firms
- Hire Vets Medallion Award Program

2019 Lead Breakdown



COMPANY PROFILES & UPDATES



Alliance RV: RV Startup Company

- 175 Jobs
- \$14 M Investment
- Elkhart
- State & Local Incentives



Ameri-Kart: New building for existing company.

- Manufacturer of plastic products through rotational molding and thermoforming process
- 210 Jobs
- \$10.1 M Investment
- Bristol
- State & Local Incentives

Brinco: Manufacturing company startup in Elkhart County.

- 450 Jobs
- \$52.6M Investment
- Bristol
- State & Local Incentive



Champion Chair: New building for existing company.

- Seating for the medical industry
- 10 Jobs
- \$5.2 M Investment
- Elkhart
- State & Local Incentives



CTS R&D: Redesign the former CTS corporate headquarters as a global research, Development and Engineering support center.

- A leading designer and manufacturer of sensors, actuators and electronic components to OEM's in the aerospace, communications, defense, industrial, Information technology, medical and transportation markets.
- 8 Jobs
- \$9.9 M Investment
- Elkhart
- State & Local Incentives



Flexible Concepts: Addition of automated manufacturing equipment for existing facility.

- A precision machine shop for Auto/ Defense industries supplying bearing components for truck and off-road vehicles.
- 5 Jobs
- \$4 M Investment
- Elkhart
- State & Local Incentives



Great Lakes Lamination: A Laminated Wood Startup Company — A subsidiary of existing Company, Great Lakes Forest Products

- New company to manufacture laminated wood panels and provide those mainly to the RV Industry.
- 100 Jobs
- \$7.3 M Investment
- Bristol
- State and Local Incentives



Jomar Machining & Fabricating: New construction for a facility expansion

- Specializes in large machining and fabrication projects serving industries such as industrial shredding, steel beam layout and fabrication, wood burning boilers, agricultural equipment, and many others.
- 16 Jobs
- \$7.4 M Investment
- Elkhart County
- State & Local Incentives



RC Industries: Expansion of existing facility.

- Precision metal fabricator of truck mounted toolboxes, storage systems, bumpers and other highly engineered metal fabricated parts.
- 6 Jobs
- \$1.7 M Investment
- Elkhart
- State & Local Incentives



Stair Supplies: Expansion of existing company.

- Manufacturer and vendor for treads, stair railings, handrails, wood & Iron baluster, newels, and all other stair supplies
- 200 Jobs
- \$12.5M Investment
- Goshen
- State Incentives

2019 TRAINING CLASSES

The EDC of Elkhart County partners with The Purdue Manufacturing Extension Partnership as well as other partners to provide high-value, affordable solutions to help businesses increase profitability. As advocates for Indiana's thousands of manufacturers, our staff leverages resources in both the public and private sectors to help identify areas of improvement, streamline processes, and ultimately increase competitiveness.



The EDC currently offers **70 different courses in the following categories:**

- Information Security
- Leadership Development
- Project Management
- Lean Manufacturing and Lean Office
- Quality
- Six Sigma
- Workforce Development

What attendees are saying...

"I learned more than I expected for a basic course."

PRINT READING FOR MANUFACTURING

"Besides Project Management fundamentals, I enjoyed applying what we learned to "real-life" situations."

PROJECT MANAGEMENT

"Gained a much clearer understanding of Value Stream Mapping and how it ties into Lean Manufacturing."

VALUE STREAM MAPPING

Training Class stats – 2019

48
Total
WORKFORCE TRAINING
classes

712
Total
EMPLOYEES
trained

127
LOCAL & REGIONAL COMPANIES
represented

Training Classes to date (2017-2019)

85
Total
WORKFORCE TRAINING
classes

1,212
Total
EMPLOYEES
trained

182
LOCAL & REGIONAL COMPANIES
represented



EXECUTIVE COMMITTEE



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Chairman



Bill Burton
Vice Chair



Ken Julian
Past Chair



Mike Yoder
Nominating
Committee



Rick Gentle
Treasurer



Lori Stanger
Secretary



Jeremy Stutsman
Mayoral Representative

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NIPSCO

Jeff Beachy
Bristol Town Council

David Birky
Interra Credit Union

William Burton
1st Source Bank

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Scott Ford
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Brad Hartman
RSM Consulting

Phil Jenkins
City of Nappanee

Levon Johnson
Greater Elkhart Chamber of Commerce

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Town of Wakarusa

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Elkhart Plastics

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Elkhart County Commissioner

EDC TEAM



Chris Stager
President & CEO



Jacqueline Letherman
Operations Manager



Sherm Hansen
Advancement
Director



Chris Hooley
Director of BR&E



Cara Anderson
Workforce Development
Coordinator

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