



# 2019

# ANNUAL REPORT



## CHAIRMAN'S MESSAGE

2019 was another strong year for Elkhart County. Business Facilities ranked the Elkhart-Goshen Metropolitan Statistical Area (MSA) #1 in Manufacturing for Mid-Sized MSAs. Elkhart County was also ranked #4 in the country by the Walton Foundation's "Most Dynamic Metropolitans" study. Our community witnessed the grand opening of the Elkhart Health & Aquatics Center and the completion of the River District Apartments. Our local companies also made the national spotlight this year. For example, Janus Motorcycle represented Indiana at the White House for the third annual Made in America Product Showcase!



The Economic Development Corporation of Elkhart County (EDC) had a terrific year as well. The EDC continued to work closely with local companies to assist with their expansion needs. With around \$130M in new investment from these expansions, the industries around the county continues to show strength and growth. According to the RVIA, the RV Industry has a substantial impact on the economy in Indiana. It supports more than 126,000 Hoosier jobs, nearly 650 businesses, \$7.8 billion in wages, and \$3.1 billion in total taxes paid. The RV industry, along with the other diverse industries in our area, continue to make our community strong. The EDC also continued their partnership with Purdue MEP to host training classes. They've assisted over 150 companies with training needs and will continue to do so in 2020. A few unique classes offered this year were Six Sigma Green Belt, Principles of Lean Office, Cellular Flow, and Advanced Product Quality Planning.

As Chairman of the Board for the Economic Development Corporation of Elkhart County, I'm proud of what was accomplished in 2019 and I look forward to another strong year in 2020

Thank you for your support!

*John Place*

John Place  
President, Ancon Construction

**Elkhart/  
Goshen** #1  
ranked  
**Manufacturing**  
for mid-sized  
MSAs.

\*Business Facilities Magazine,  
July 24, 2019

## OUR MISSION

Create an economically vibrant community by:

- Recruiting, retaining and strengthening our economic base
- Being a catalyst for diversification, innovation and economic change

## OUR VISION

The EDC will leverage our entrepreneurial spirit, expertise and regional resources to develop a more prosperous community through a diversified, resilient and knowledge-based economy.

# OUR 2019 INVESTORS

1st Source Bank  
1st Source Foundation  
Agdia Incorporated  
Anabaptist Mennonite Biblical Seminary  
Ancon Construction  
ASC Industries  
ATC  
Barletta Boat Company  
Beer & Slabaugh Inc.  
Bennington Marine  
Berkshire Hathaway  
Boyd Corporation  
Builders Association of Elkhart County  
Business Development Corporation  
Cadet Construction, LLC  
Centier Bank  
Challenger Door  
Champagne Metals  
City of Elkhart  
City of Goshen  
City of Nappanee  
CommunityWide Federal Credit Union  
Crowe, LLP  
Culver Duck Farms, LLC  
D & W Incorporated  
Days Corporation  
Dave Carter & Associates  
Dec-O-Art  
DJ Construction  
Dometic  
DuMor Water

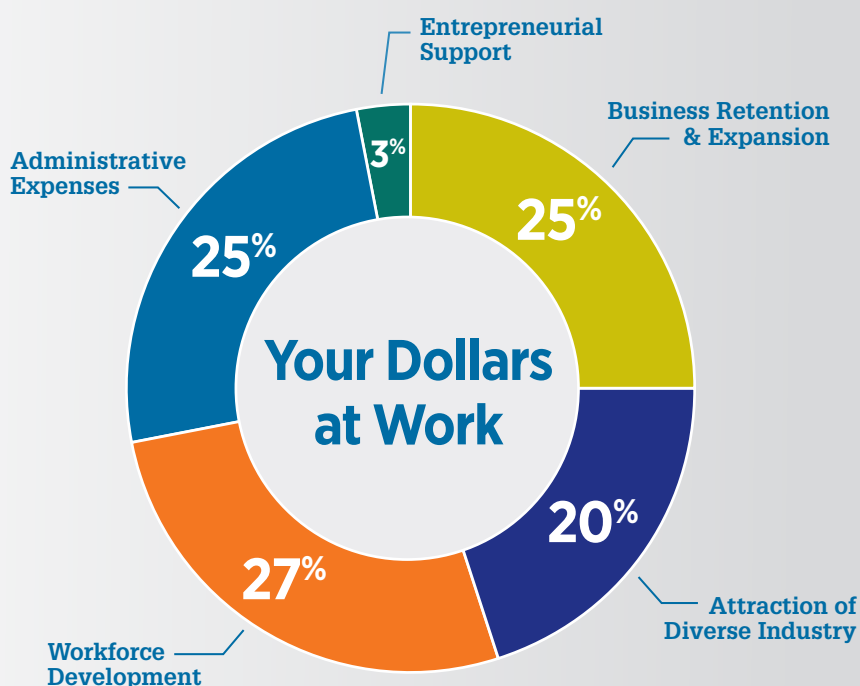
Dwyer Instruments  
Edward Jones/Ross M. Houglund  
Elkhart Chamber of Commerce  
Elkhart Clinic LLC  
Elkhart County Board of Realtors, Inc.  
Elkhart County Government  
Elkhart General Healthcare System  
Elkhart Plastics, Inc  
ET&T Enterprises  
Spherion  
First State Bank  
Final Phase Electric  
FM Stone Commercial  
Forest River, Inc.  
Forum Architects  
GDC, Inc.  
Gibson Insurance Group  
Genesis Products  
Global Link Distribution Corp  
Goshen Chamber of Commerce  
Goshen Stamping Company, Inc.  
Grand Design RV  
Great Lakes Forest Products, Inc.  
Greencroft Communities  
Green Stream Company  
Hampton Inn  
Hansen & Associates  
Hoke, Denise  
Hoogenboom-Nofziger Real Estate  
Hospice Foundation  
Indiana Michigan Power (AEP)

Indiana Plastics  
INOVA Federal Credit Union  
Insight Accounting Group  
Interra Credit Union  
InterCambio Express  
Investment Planning Associates, Inc.  
Ivy Tech Community College  
JA Wagner Construction, Inc.  
Jayco, Inc.  
Jenkins Automotive, Inc.  
Jones Petrie Rafinski (JPR)  
Kem Krest LLC  
KIB Electronics  
Kiel NA, LLC  
Kountry Wood Products |  
Kountry Cabinets  
Kruggel Lawton CPA  
Kuert Concrete, Inc.  
L&W Engineering, Inc.  
Lake City Bank  
LaVanture Products  
Lionshead Specialty Tire & Wheel, LLC.  
Majority Builders, Inc.  
Marbach, Brady & Weaver, Inc.  
Martin Brothers Contracting, Inc.  
Martin's Supermarket  
Mapletronics  
Maverick Packaging, Inc.  
Menno Travel Service  
Mid-City Supply Company, Inc.  
Middlebury Chamber of Commerce  
Mid-States Construction, Inc.  
Miller Monuments, Inc.  
Mutual Bank  
Nappanee Area Chamber of Commerce

Niblock Excavating and Asphalt  
NIPSCO (Northern Indiana  
Public Service Co.)  
Northland Corporation  
Nuway Construction  
Physicians Health Plan of  
Northern Indiana  
PNC Bank  
ProAir LLC  
PWI  
RC Industries  
Reith-Riley Construction Company, Inc.  
Reschcor  
Robert Weed Plywood Corporation  
RSM McGladrey, Inc.  
Salem Insurance Agency  
Satellite Industries  
Schrock Commercial  
Serim Research Group  
Utilimaster  
St. Joseph County Airport Authority  
Steel Dynamics  
SVO Group, Inc.  
Teacher's Credit Union  
Tenneco  
The Commodore Corporation  
Thor Industries  
Town of Bristol  
Town of Syracuse  
Town of Wakarusa  
Vista Manufacturing, Inc.  
Wakarusa Chamber of Commerce  
Walmart  
Welter Foundation  
WNDU TV



**In 2019, our funds were used for programs that spurred diverse job creation and investment in Elkhart County and improved the perception of Elkhart County as an attractive destination to work, live and play.**



## EDC'S RESOURCES

We are a not-for-profit economic organization serving the community with the cities, towns, chambers of commerce, investor partners, and businesses of Elkhart County, Indiana.

We are known as the “Concierge to Elkhart County Industry.” Our primary objectives are the retention and expansion of local businesses, attraction of new businesses to Elkhart County, and local entrepreneurial development. Below is a listing of resources in our toolkit to assist the community in Economic Development:

### Elkhart County Workforce Attraction and Development Programs

- Internships
- Apprenticeships
- Incumbent Worker Skills Enhancement
- Educational Attainment Opportunities
- Elkhartcountyworks.org
- Program Grants

### Elkhart County

- Demographics
- Utilities and Infrastructure
- Process for Local Application of Incentives
- Elkhart County Wage & Benefits Survey

### State of Indiana

- 2019 Cost of Doing Business
- 2019 Cost of Doing Business Midwest Comparison
- State Facts and Incentives
- Next Level Jobs
- Next Level Vets
- Indiana Procurement Technical Assistance Center

### Federal Programs

- Trade Adjustment Assistance for Firms
- Hire Vets Medallion Award Program

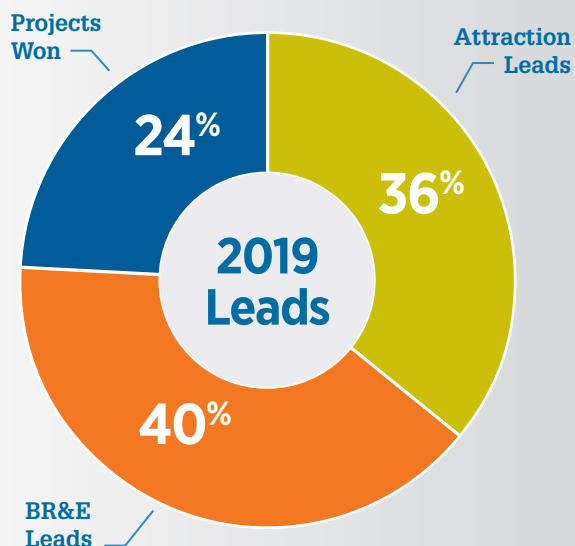


## 2019 Lead Breakdown

<b>50</b> Total Number of <b>Projects</b> for 2019	<b>38</b> Total Number of <b>"Open Projects"</b> for 2019
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**\$127,318,700**  
 Total **Capital Investment** for 2019

<b>12</b> Total Number of <b>Project "Wins"</b> for 2019	<b>1,216</b> Total Number of <b>New Jobs</b> for 2019
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# COMPANY PROFILES & UPDATES



## **Alliance RV:** RV Startup Company

- 175 Jobs
- \$14 M Investment
- Elkhart
- State & Local Incentives



## **Ameri-Kart:** New building for existing company.

- Manufacturer of plastic products through rotational molding and thermoforming process
- 210 Jobs
- \$10.1 M Investment
- Bristol
- State & Local Incentives

## **Brinco:** Manufacturing company startup in Elkhart County.

- 450 Jobs
- \$52.6M Investment
- Bristol
- State & Local Incentive



## **Champion Chair:** New building for existing company.

- Seating for the medical industry
- 10 Jobs
- \$5.2 M Investment
- Elkhart
- State & Local Incentives



## **CTS R&D:** Redesign the former CTS corporate headquarters as a global research, Development and Engineering support center.

- A leading designer and manufacturer of sensors, actuators and electronic components to OEM's in the aerospace, communications, defense, industrial, Information technology, medical and transportation markets.
- 8 Jobs
- \$9.9 M Investment
- Elkhart
- State & Local Incentives



## **Flexible Concepts:** Addition of automated manufacturing equipment for existing facility.

- A precision machine shop for Auto/ Defense industries supplying bearing components for truck and off-road vehicles.
- 5 Jobs
- \$4 M Investment
- Elkhart
- State & Local Incentives



## **Great Lakes Lamination:** A Laminated Wood Startup Company — A subsidiary of existing Company, Great Lakes Forest Products

- New company to manufacture laminated wood panels and provide those mainly to the RV Industry.
- 100 Jobs
- \$7.3 M Investment
- Bristol
- State and Local Incentives



## **Jomar Machining & Fabricating:** New construction for a facility expansion

- Specializes in large machining and fabrication projects serving industries such as industrial shredding, steel beam layout and fabrication, wood burning boilers, agricultural equipment, and many others.
- 16 Jobs
- \$7.4 M Investment
- Elkhart County
- State & Local Incentives



## **RC Industries:** Expansion of existing facility.

- Precision metal fabricator of truck mounted toolboxes, storage systems, bumpers and other highly engineered metal fabricated parts.
- 6 Jobs
- \$1.7 M Investment
- Elkhart
- State & Local Incentives



## **Stair Supplies:** Expansion of existing company.

- Manufacturer and vendor for treads, stair railings, handrails, wood & Iron baluster, newels, and all other stair supplies
- 200 Jobs
- \$12.5M Investment
- Goshen
- State Incentives

## 2019 TRAINING CLASSES

The EDC of Elkhart County partners with The Purdue Manufacturing Extension Partnership as well as other partners to provide high-value, affordable solutions to help businesses increase profitability. As advocates for Indiana's thousands of manufacturers, our staff leverages resources in both the public and private sectors to help identify areas of improvement, streamline processes, and ultimately increase competitiveness.



**The EDC currently offers 70 different courses in the following categories:**

- Information Security
- Leadership Development
- Project Management
- Lean Manufacturing and Lean Office
- Quality
- Six Sigma
- Workforce Development

*What attendees are saying...*

***"I learned more than I expected for a basic course."***

PRINT READING FOR MANUFACTURING

***"Besides Project Management fundamentals, I enjoyed applying what we learned to 'real-life' situations."***

PROJECT MANAGEMENT

***"Gained a much clearer understanding of Value Stream Mapping and how it ties into Lean Manufacturing."***

VALUE STREAM MAPPING

### Training Class stats – 2019

**48**

Total  
**WORKFORCE**  
**TRAINING**  
classes

**712**

Total  
**EMPLOYEES**  
trained

**127**

**LOCAL &  
REGIONAL  
COMPANIES**  
represented

### Training Classes to date (2017-2019)

**85**

Total  
**WORKFORCE**  
**TRAINING**  
classes

**1,212**

Total  
**EMPLOYEES**  
trained

**182**

**LOCAL &  
REGIONAL  
COMPANIES**  
represented



## EXECUTIVE COMMITTEE



**John Place**  
Chairman



**Bill Burton**  
Vice Chair



**Ken Julian**  
Past Chair



**Mike Yoder**  
Nominating  
Committee



**Rick Gentle**  
Treasurer



**Lori Stanger**  
Secretary



**Jeremy Stutsman**  
Mayoral Representative

## BOARD OF DIRECTORS

**Don Babcock**  
NIPSCO

**Jeff Beachy**  
Bristol Town Council

**David Birky**  
Interra Credit Union

**William Burton**  
1st Source Bank

**Brian Dickerson**  
Final Phase Electric

**Scott Ford**  
University of Notre Dame

**Rick Gentle**  
Crowe Horwath, LLP

**Brad Hartman**  
RSM Consulting

**Phil Jenkins**  
City of Nappanee

**Levon Johnson**  
Greater Elkhart Chamber of Commerce

**Ken Julian**  
Thor Industries, Inc.

**Nick Kieffer**  
Goshen Chamber of Commerce

**Jeff Kitson**  
Nappanee Chamber of Commerce

**John Letherman**  
Elkhart County Council

**Tim Neese**  
Mayor — City of Elkhart

**John Place**  
Ancon Construction

**Carl Risk**  
Beacon Medical Group

**Lori Stanger**  
Kem Krest

**Mike Stump**  
Forest River

**Jeremy Stutsman**  
Mayor — City of Goshen

**Jeff Troxel**  
Town of Wakarusa

**Jack Welter**  
Elkhart Plastics

**Jim Winkler**  
Millersburg Town Council

**Mike Yoder**  
Elkhart County Commissioner

## EDC TEAM

**Chris Stager**  
President & CEO



**Jacqueline Letherman**  
Operations Manager



**Sherm Hansen**  
Advancement  
Director



**Chris Hooley**  
Director of BR&E



**Cara Anderson**  
Workforce Development  
Coordinator



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