

## 2022 PROJECTS

BUSINESS RETENTION /EXPANSION			
COMPANY	LOCATION/ COMMUNITY	INVESTMENT ANNOUNCED	# OF JOBS ANNOUNCED
Marson International	City of Elkhart	\$3,000,000	10
Gen-Y Hitch	City of Nappanee	\$18,132,000	52
Champagne Metals	Elkhart County	\$2,600,000	50
Barletta Boats	Elkhart County	\$10,500,000	250
Pontoon Stuff	City of Elkhart	\$3,000,000	10
Steel Harbor *	Elkhart County	\$6,050,000	28
Savion-Solar *	Elkhart County	\$120,000,000	5
<b>TOTAL</b>		<b>\$163,282,000</b>	<b>405</b>

\* Attraction

## 2022 TRAINING CLASSES

The EDC advocates for all Elkhart County businesses. Our staff leverages training and talent upskilling resources in both the public and private sectors to help local companies identify areas of improvement, streamline processes, and ultimately increase competitiveness. Since 2017, the EDC of Elkhart County has partnered with the Manufacturing Extension Partnership at Purdue University, University of Notre Dame's LIFT Program as well as other local education partners to provide short duration training content to South Bend / Elkhart businesses. Our dynamic curriculum is offered through onsite and online training as well as workshops and provides high-value, affordable solutions to help businesses increase profitability and improve their manufacturing processes. Some of the classes content offered in 2022 included:

- **5S, the Visual Workplace**
- **Advanced Product Quality Planning**
- **Conflict resolution skills in customer service**
- **Emotional Intelligence**
- **Employee Retention and Recruitment**
- **IATF Internal Auditor**
- **Leadership Skills for success in English and Spanish**
- **Learn to run a Kaizen event**
- **Project Management**
- **Six Sigma, Green and Black Belt**
- **Supplier Selection**
- **Total Productive Maintenance**
- **Value Stream Mapping**

Upon completion of each training session, attendees receive a certificate of learning from the local education and training providers.

## MANY THANKS TO OUR 2022 INVESTORS

1st Source Bank  
 AE Techtron, Inc.  
 Agdia Incorporated  
 Anabaptist Mennonite Biblical Seminary  
 Ancon Construction  
 Barletta Boat Company  
 Beer & Slabaugh, Inc.  
 Bennington Marine Group  
 Cadet Construction, LLC  
 Center for Hospice & Palliative Care, Inc  
 Centier Bank  
 Champagne Metals  
 City of Elkhart  
 City of Goshen  
 City of Nappanee  
 CommunityWide Federal Credit Union  
 Culver Duck Farms, LLC  
 Dave Carter & Associates  
 Days Corporation  
 DJ Construction Company, Inc.  
 D&W Inc.  
 Dwyer Instruments, Inc  
 Edward Jones  
 Elkhart Chamber of Commerce  
 Elkhart Clinic LLC  
 Elkhart County Board of Realtors  
 Elkhart County Convention & Visitors Bureau  
 Elkhart County Government  
 Beacon Health/Elkhart General Hospital  
 ET&T Enterprises, Inc.  
 Final Phase Electric Company, Inc.  
 First State Bank Middlebury  
 FM Stone Commercial LLC  
 Forest River, Inc  
 Forum Architects, LLC  
 GDC, Inc.

Genesis Products, Inc.  
 Global Link Distribution Corp  
 Goshen Chamber of Commerce  
 Goshen Stamping Company, Inc  
 Grand Design RV, LLC  
 Great Lakes Forest Products, Inc  
 Green Stream Company  
 Greencroft Retirement Communities  
 Hampton Inn  
 Hansen & Associates  
 Hawkins Water Tech  
 HIMCO Waste-Away Group, Ltd.  
 Hoogenboom-Nofziger Real Estate  
 Indiana Michigan Power  
 INOVA Federal Credit Union  
 Insight Business Solutions (Whitcraft)  
 InterCambio Express, Inc  
 ITR Concession Company LLC  
 Ivy Tech Community College South Bend  
 Jones Petrie Rafinski  
 KemKrest  
 Kountry Wood Products, LLC  
 Lake City Bank  
 LaVanture Products  
 L&W Engineering  
 LeMaster Steel  
 Lionshead Speciality Tire & Wheel LLC  
 Lippert Components, Inc.  
 Majority Builders, Inc.  
 Martin Brothers Contracting, Inc  
 Mid-City Supply Company, Inc.  
 Mid States Construction  
 MSC Industrial  
 Myers Industries  
 Nappanee Area Chamber of Commerce

Next Travel  
 NIBLOCK Excavating  
 NIPSCO  
 NuWay Construction  
 Office Interiors  
 Physicians Health Plan of N Indiana  
 PNC Bank  
 RC Industries  
 Reschcor  
 Rieth-Riley Construction Co., Inc.  
 Robert Weed Plywood Corp  
 Salem Insurance Agency, Inc.  
 Satellite Industries  
 Schrock Commercial  
 Schurz Communications, Inc  
 Serim Research Corp  
 Smoker Craft, Inc  
 South Bend International Airport  
 Steel Dynamics  
 Surf Internet  
 Surveying & Mapping, LLC  
 The Northland Corporation  
 Thor Industries, Inc.  
 Town of Bristol  
 Town of Middlebury  
 Town of Wakarusa  
 Utilimaster Corporation  
 Vista Manufacturing, Inc  
 Wakarusa Chamber  
 Welch Packaging  
 Welter Foundation  
 Yoder, Ainlay, Ulmer & Buckingham



## EDC TEAM

**Chris Stager**  
 President / CEO

**Linda Tunks**  
 Director of Administration  
 & Operations

**Sherm Hansen**  
 Advancement Director

**Mark Collins**  
 Advancement Coordinator

**Stephanie Kabel**  
 Director of Business  
 Retention and Expansion



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**Thriving** Elkhart County

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## EXECUTIVE COMMITTEE

**Lori Stanger** - Chair  
Wildman Business Group

**Mike Yoder** - Vice Chair  
Town of Bristol

**Rhett Fisher** - Treasurer  
Ancon Construction

**Jack Welter** - Secretary  
Elkhart Plastics

**Jeremy Stutsman** - Government Representative  
Mayor, City of Goshen

**William Burton**  
1st Source Bank

**Suzie Weirick**  
Elkhart County Commissioner

**Chris Stager**  
EDC President/CEO

## BOARD OF DIRECTORS

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Bristol Town Council

**David Birky**  
Interra Credit Union

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First Source Bank

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Middlebury Town Manager

**Brian Dickerson**  
Final Phase Electric

**Rhett Fisher**  
Ancon Construction

**Scott Ford**  
University of Notre Dame

**Phil Jenkins**  
City of Nappanee

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Elkhart Chamber of Commerce

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Goshen Chamber of Commerce

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Nappanee Chamber of Commerce

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**Jack Welter**  
Elkhart Plastics

**Jim Winkler**  
Millersburg Town Council

**Mike Yoder**  
Town of Bristol

**Chris Stager**  
EDC of Elkhart County President

## CHAIR'S MESSAGE

Elkhart County experienced another strong year in 2022! The Economic Development Corporation of Elkhart County, Indiana (the "EDC"), supported \$163,282,000 in new projects which resulted in 405 net jobs created in Elkhart County in 2022. The EDC also conducted 350 company in-person visits to support business expansion and retention efforts in Elkhart County. Since the inception of the EDC, the organization has facilitated and supported \$3,130,629,685 in new projects, which have created 32,625 new jobs in Elkhart County.

Through training programs and curriculum in leadership and many other technical subject matter areas offered by the EDC through partnership with the Purdue Manufacturing Extension Partnership ("Purdue MEP"), the EDC directly delivered 27 new courses with 367 attendees from 53 Elkhart County based companies. Since the inception of the EDC Purdue MEP Partnership, the EDC has delivered courses to 2357 attendees from more than 350 Elkhart County companies.

The EDC is proud of the work it has done to facilitate support to the more than 20 companies in Elkhart County who received Connexus Indiana Manufacturing Readiness Grants in 2022. The EDC also hosted an automation event in partnership with Purdue MEP and Neff Automation, which was attended by over 100 companies.

We are proud to support job growth in Elkhart County, Indiana. The Bureau of Labor Statistics ranked Elkhart-Goshen Metropolitan Statistical Area (MSA) #9 in Job Growth for all MSAs nationally.

The EDC held many meetings with site selectors around the country in 2022 to inform them of our community and the strength of our local economy.

As Chairman of the Board for the Economic Development Corporation of Elkhart County, I am proud of what was accomplished in 2022 and I look forward to another successful year in 2023.

Thank you for your support!

Lori K. Stanger  
Vice President of People & Culture  
Wildman Business Group, LLC



## EDC'S MISSION

To attract, retain, and develop a sustainable and innovative economic base



## “COMMUNITY LEADERS ARE SAYING ...”

*"Indiana Michigan Power (I&M) considers it a pleasure to work with local economic development organizations like the Economic Development Corporation of Elkhart for many reasons. The leadership and the EDC has shown phenomenal success by supporting existing businesses with growth plans, attracting new businesses that will diversify the economy, and by moving quickly to prepare sites and buildings that will be the right fit for those industries."*

*As the local electric utility for many parts of Elkhart, I&M understands the value of successful companies growing and increasing investment and jobs in the community. As new facilities are built, and new jobs are created, more households and companies use the electricity provided by I&M's infrastructure throughout the community."*

**SHELLEY L KLUG**  
Economic & Business Development Manager, American Electric Power

*"GDC Inc. has found EDC of Elkhart County to be a very valuable resource. Chris Stager and Stephanie Kabel make it a point to fully understand the current state of our business units and are extremely helpful in providing input for implementation plans to obtain the desired state for each of our plants. We at GDC Inc. have a lot of respect for EDC of Elkhart County due to their professional interaction and effectiveness in helping secure our future."*

**LONNIE ABNEY**  
CEO, GDC Inc.

*"We have enjoyed working with the EDC of Elkhart County. They have been instrumental in enabling us to continue the growth of our business at Entech, Inc. and Jomar Machining & Fabricating, Inc. both in adding new customers and additional employees. Our expansions in facilities and equipment have generated new opportunities for us. Chris Stager and the EDC staff provide excellent service for the advancement of economic development. The EDC has also provided advice and contacts for us that we have sincerely appreciated. We consider the EDC to be a very valuable partner for our businesses."*

**MATT TROYER**  
CFO, Entech, Inc and Jomar Machining & Fabricating, Inc.

SINCE 2001...

The EDC has facilitated a total of

**\$3,130,629,685 INVESTMENTS**

which has created

**32,625 NEW JOBS**

in Elkhart County

## EDC'S RESOURCES

We love all things Elkhart County! If you're thinking about a new business location, our team of economic development experts can help you decide whether Elkhart County is the perfect fit — and connect you with the resources you need to break ground and THRIVE in Elkhart County. Our Business Response Team makes establishing and growing your business an easy, risk-adverse and efficient process. Our team uses a relationship-based approach and serves more than 400 companies annually. A partial list of our services includes:

### Workforce Development and Talent Solutions

Workforce upskilling and talent growth and retention have become critical components of the economic development playbook. We participate with our local partners in creating a local environment that attracts and retains diverse workforce talent and provides educational resources and funding to support the growth and creation of new career pathways within our existing and prospective businesses. These services include but are not limited to certificated and non-certificated training as well as subsidized internships and apprenticeships

### Business Solutions

Our team is responsible for the attraction, retention and economic vibrancy of business and industry in Elkhart County, Indiana. The team provides concierge services by removing barriers for business and by educating industry about public and private sector programming and other resources that might be available to them.

### Financial Incentives

A variety of state and local tax incentive programs are available to encourage business development and growth in Elkhart County. State of Indiana and local tax incentives are based on various qualifiers including but not limited to: number of jobs; wages of jobs and investment (real and personal) property. All incentives require approval in advance of your project start date.

### Infrastructure Resources

Utility rates are among the lowest in the nation. Whether electric or natural gas, or fiber connectivity our utility providers support and make it easy to do business in Elkhart County, Indiana. We partner with utilities to provide timely and predictable service deployments with high levels of reliability and competitive rate structures.

### Site Selection

We assist existing and prospective businesses in finding ideal locations, a trained and skilled workforce. corporate incentives. A business friendly local government, low corporate tax rate and a AAA credit rating all make Elkhart County, Indiana, a great place to live, work and play..

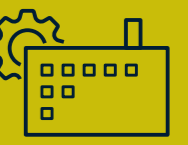
## 2022 CLASSES BY THE NUMBERS



**27**  
CLASSES  
DELIVERED



**367**  
EMPLOYEES  
ATTENDED



**53**  
COMPANIES  
IMPACTED

## To date ...

The EDC has delivered

**162 classes**

and has

trained **2,357 employees**

which has

impacted

**355 companies**

in Elkhart County.